

## YOU WANT TO EXPAND YOUR MARKET SHARE. WE HAVE SOLUTIONS.

### Kyriba's PartnerSURGE Program Accelerates Your Growth

Growing your market share requires vision, creativity, and strong partnerships that maximize your strengths. Your success demands secure and scalable go-to-market strategies, and innovative solutions that can deliver your vision without delay. This is why the organizations are rapidly moving away from on-premises or home-grown technology, and adopting cloud-based platforms.

### Kyriba is the Global Leader in Cloud Treasury and Risk Management Solutions

Kyriba has led the global cash management and connectivity SaaS market space for nearly 20 years, and is the only 100% cloud provider of treasury, cash and risk management solutions. Kyriba's award winning solutions empower confident decisions for global CFOs and financial leaders with optimized cash visibility, and the most access to secure bank connectivity in the world.



### Why Partner with Kyriba

More than 1,500 global organizations use Kyriba to optimize their visibility, improve financial controls, and increase operational productivity across their cash and liquidity, payments, supply chain finance and risk management operations. Our business is growing at +30% per year and we have a 95% client loyalty rate. Kyriba is backed by some of the largest and most respected banks in the world.

#### GLOBAL OFFICES

- New York (HQ)
- San Diego
- Rio de Janeiro
- Paris
- London
- Dubai
- Tokyo
- Singapore
- Hong Kong
- Shanghai

## Where Your Strength Meets Ours.

Kyriba PartnerSURGE is now open to disruptive market leaders who are:

- Expanding their consulting business with #1 SaaS financial solutions
- Seeking to expand their customer footprint in the ERP reseller space
- Service providers or technology partners, global/ regional/ local system integrators
- Banks, audit firms, private equity or venture capital firms

## Tiered for Success. Predictable Profitability.

Kyriba's award winning solutions, rapid growth, client loyalty, and strong financial backing have established Kyriba as the global leader in cloud treasury and risk management solutions. What that means to our clients is ongoing, reliable innovation to drive their success. What that means to our partners is predictable, long-term revenue streams.

Kyriba's PartnerSURGE program is designed to help you achieve a quick, break-even status while ensuring long-term profitability with:

1. Best-in-class revenue share program (up to 40%), and several lucrative revenue streams throughout the client lifecycle
2. Steady income streams ensured by Kyriba's 95% client loyalty rate
3. Opportunities in co-selling, reselling, OEM/white labeling, implementation consulting



**Kyriba PartnerSURGE is open to new channel partners, and is equally open to all innovative ways to collaborate – let's take this market by storm!**