KYRIBA FACT SHEET

Kyriba Dynamic Discounting

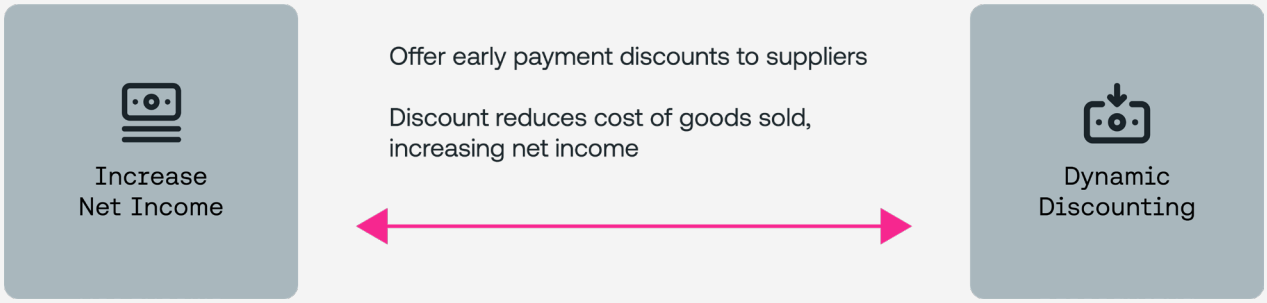
Unlock Cash Flow Potential: Transform Your Supply Chain with Dynamic Discounting

In today's volatile business environment, liquidity is the new currency of resilience. Kyriba's Dynamic Discounting solution enables your organization to unlock hidden cash flow by offering early payment discounts to your suppliers, strengthening your supply chain while enhancing your own financial agility.

Key Benefits

For Buyers

- **Reduce Cost of Goods Sold (COGS)**: Access early payment discounts from suppliers.
- **Improve Margins:** Deploy idle cash for risk-free returns.
- **Optimize Cash Flow:** Use excess liquidity strategically.
- **Strengthen Supplier Relationships:** Provide financial flexibility and build loyalty.



For Suppliers

- **Improve Cash Flow Predictability:** Receive payments earlier.
- **Reduce Days Sales Outstanding (DSO):** Free up working capital for growth.
- **Lower Financing Costs:** Reduce need for expensive borrowing.
- **Increase Stability:** Enable investment and business expansion.

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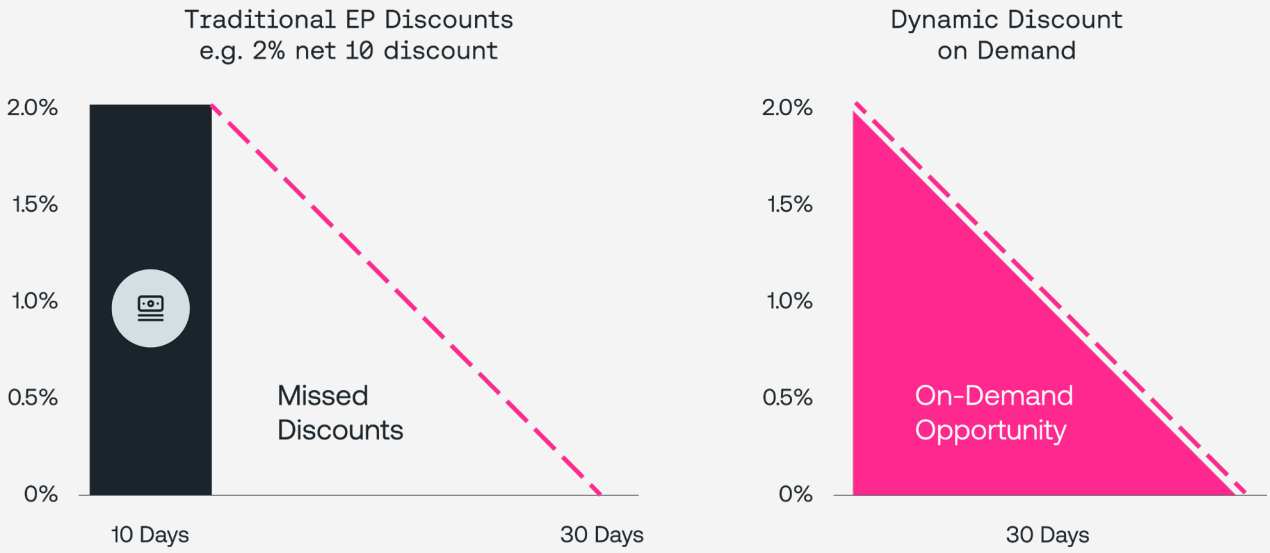
What Makes Kyriba Dynamic Discounting Different?

- **Sliding Scale Discounts:** Flexible terms based on payment timing, instead of rigid traditional discounts.
- **Supplier-Initiated Simulations:** Suppliers can explore different discount options.
- **Scalability:** Platform supports both Dynamic Discounting and Payables Finance, adapting as your needs evolve.

Traditional Early Payment Discount VS Dynamic Discounts



Supplier Onboarding Made Easy

- **Customizable Supplier Portal:** Suppliers can easily sign up for the program.
- **Automated Email Campaigns:** Keep suppliers informed and engaged.
- **Comprehensive Reporting:** Track enrollment and monitor program performance.

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Kyriba Working Capital: Strategic Platform Advantages

- True multi-tenant SaaS, natively embedded with cash forecasting, payments, reconciliation, and treasury—one platform, one liquidity view.
- Complete program coverage: Payables (Reverse Factoring, Dynamic Discounting) and Receivables (Factoring), with buyer-funded, bank-funded, or hybrid options.
- Fast time-to-value via packaged ERP integrations (SAP, Oracle, NetSuite) and open APIs—prebuilt workflows cut integration from months to weeks.
- Unmatched bank connectivity and managed formats: 10,000+ bank connections, API-first, continuous maintenance of protocols and formats.
- Scalable buyer–supplier experience: supplier portal, automated approvals and notifications, straight-through settlement, with robust controls and audit.
- Decision intelligence out of the box: analytics to optimize uptake, cost of funds, and cash and earnings impact.
- Future-proof and global: continuous cloud updates, broad country and format coverage, and efficient multi-entity rollouts with small central teams.

Ready to Transform Your Working Capital Strategy?

Kyriba's working capital solutions offer real-time insights and action to drive improvements in your cash conversion cycle —all within the Kyriba platform.

Request a Demo

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