

NEXT STARTS NOW

SuiteWorld
ORACLE® + NETSUITE

ASPIRE, VISUALIZE, TRANSFORM: A CFO'S POINT OF VIEW

Eric Ball, Impact Venture Capital General Partner
Karthik Manimozhi, Kyriba EVP, Worldwide Indirect Sales
April 26, 2017

kyribaTM

ORACLE® + NETSUITE

ASPIRE, VISUALIZE, TRANSFORM



kyribaTM

Karthik Manimozhi

EVP, Worldwide Indirect Sales at Kyriba
Former EMC and SAP Executive
President & COO at Silicon Valley start-up 1-Page



impact
VENTURE CAPITAL

Eric Ball

General Partner at Impact Venture Capital
Former SVP & Treasurer at Oracle
Chairs the Audit Committee at Glu Mobile
Author of the book "Unlocking the Ivory Tower"

World's Leading

Provider of Cash Management,
Payment Execution and
Bank Connectivity

Robust lead
registration
framework

450+
bank formats

100% CLOUD

"The shift to cloud will affect more than \$1 trillion in IT spending by 2020." Gartner

5300+
connected
bank/country
pairs, 5 million
bank accounts

Joint Marketing
activities including
Webinars, Annual
Client Conferences
and Events.

Best-in-
class
partner
revenue
program

Access to
world-class
Partner Trainings
and enablement
resources.

Largest and fastest
growing platform:
1,500+ CLIENTS
45,000+ USERS
on a single platform

1.5M
bank transactions
managed daily

95%
client loyalty

Customized
go-to-market
business plans
with end to end
support from
subject matter
experts.

Users in
100+ COUNTRIES,
13 LANGUAGES supported

Cash and Liquidity

- Cash Management
- Cash Forecasting
- Bank Account Management
- Bank Fee Analysis
- In-House Banking & Pooling
- Multi-Lateral Netting
- Debt & Investments

Payments

- Payment Management
- Payment Factory
- Direct Debit
- Digital Signatures
- Bank Format Transformation
- Payment Routing - ERP to Bank

Security

Connectivity

Business
Continuity

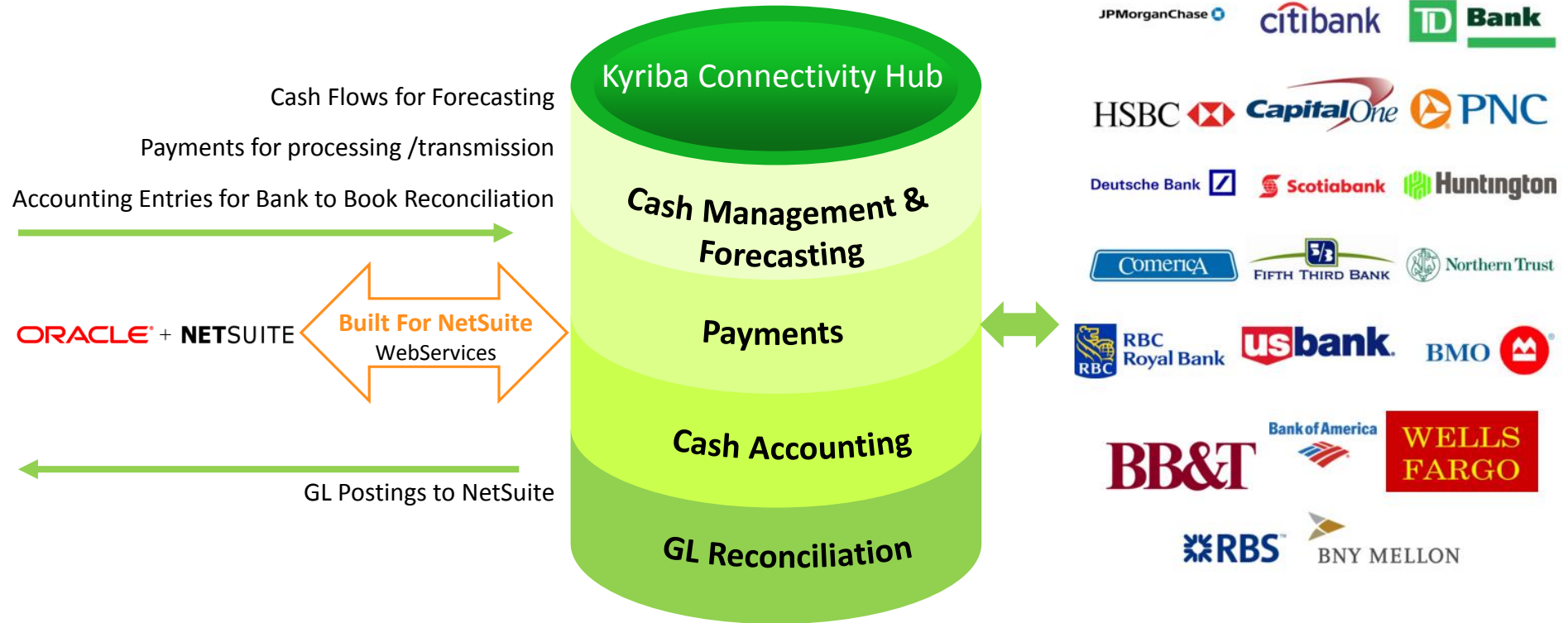
- Dynamic Discounting
- Reverse Factoring
- Supplier Onboarding

Supply Chain Finance

- Foreign Exchange
- Interest Rate Derivatives
- Exposure Management
- Valuations/Mark-to-Market
- Hedge Accounting

Risk Management

KYRIBA BUILT FOR NETSUITE



Booth 815
#SuiteWorld17

REACH FURTHER.

Aspire. Visualize. Transform.

